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Aptela Ranked Number 78 on Deloitte's 2009 Technology Fast 500™ for Fastest Growing Companies in North America

Company Achieves 2,290 Percent Revenue Growth

Herndon, Va., October 20, 2009 — Aptela, the leading provider of hosted Voice over IP (VoIP) and PBX solutions for Small and Medium-sized Businesses (SMBs), today announced that it ranked number 78 on Technology Fast 500™, Deloitte LLP's ranking of 500 of the fastest growing technology, media, telecommunications, life sciences and clean technology companies in North America. Rankings are based on percentage of fiscal year revenue growth during the five year period from 2004–2008. Aptela grew 2,290 percent during this period.

"Small and Medium-sized Businesses (SMBs) have increasingly come to realize the significant value offered to them by Aptela's hosted VoIP phone service," said Larry Barker, CEO of Aptela. "Our rapid growth is directly related to our ability to provide innovative solutions and deliver high quality service day in and day out."

Aptela provides small businesses with the ability to quickly and easily activate phone service and only requires a high speed Internet connection. The company attributes its 2,290 percent growth to its singular focus on the SMB market and its ability to provide innovative technology to its customers. Aptela's proprietary software and switch allow the company to respond to customer and market demands more quickly. Aptela's customers benefit from a compelling feature set - including unique call management and mobility features – that can increase worker productivity and predictably manage the costs associated with running a successful operation. Even during this challenging economy, Aptela has distinguished itself as a fast growth company with a solution that offers SMBs enterprise-class phone service without a large capital investment or long-term commitment.

"Technology Fast 500™ recognizes innovative companies that have broken down barriers to success and defied the odds with their remarkable five-year revenue growth," said Phil Asmundson, Vice Chairman and U.S. Technology, Media and Telecommunications leader, Deloitte LLP. "We congratulate Aptela on this accomplishment."

“With its impressive five-year growth, Aptela has earned its position among the fastest growing technology, media, telecommunications, life sciences and clean technology companies in North America,” said Mark Jensen, Managing Partner, Technology and Venture Capital Services, Deloitte & Touche LLP. ”Deloitte is proud to honor Aptela for its achievement.”

This is the second year that Aptela has been recognized for its explosive growth. In 2008, the company garnered recognition as a “Rising Star” in Deloitte’s Technology Fast 500 Program with a three-year growth rate of 401% (2005-2007). Overall, Technology Fast 500™ award winners for 2009 had growth rates ranging from 212 to 146,050 percent over five years, with an average growth rate of 2,486 percent.

Technology Fast 500™ Selection and Qualifying Criteria

Technology Fast 500™ provides a ranking of the fastest growing technology, media, telecommunications, life sciences and clean technology companies in North America. This ranking is compiled from nominations submitted directly to the Technology Fast 500™ website, and public company database research conducted by Deloitte. Technology Fast 500™ award winners for 2009 are selected based on percentage fiscal year revenue growth during the five year period from 2004 to 2008.

In order to be eligible for Technology Fast 500™ recognition, companies must own proprietary intellectual property or proprietary technology that contributes to a significant portion of the company's operating revenues. Using other companies' technology or intellectual property in a unique way does not satisfy this requirement. Consulting companies, professional service firms, etc. are not eligible unless they have proprietary technology that contributes to a significant portion of their operating revenues. Technology Fast 500™ award eligibility requirements also include base-year operating revenues of at least $50,000 USD or CD, and current-year operating revenues of at least $5 million USD or CD. These revenues must have more than doubled between 2004 and 2008. Additionally, companies must be in business for a minimum of five years, and be headquartered within North America.

About Aptela

Aptela is a leading provider of enterprise-class hosted Voice over IP (VoIP) services for Small and Medium-sized Businesses (SMBs). Aptela provides SMBs with a reliable, secure and affordable telephony solution - a valuable alternative to costly internal PBX systems. Aptela’s flexible applications are designed to be fully integrated into the workflow of today’s distributed and mobile workforce. Unlike traditional telephony that is tied to a physical location, Aptela’s features can be accessed – anywhere, anytime – through the Internet, traditional wire-line, or cellular networks. For more information, visit www.aptela.com.

About Deloitte

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